

## Questionnaire for Ministering Cross-Culturally

Determine to what extent each of the following statements describes your thinking and approach to life. If the statement is not at all descriptive of you, write the number 1 in the blank space. If it is very descriptive of you, write the number 7. Write the number 4 if the statement describes you only somewhat. Use the number 2 or 3 for items that are less descriptive of you, and write the number 5 or 6 for those that are more descriptive. Respond to all statements with a number from 1 to 7.

- \_\_\_\_\_ 1. I would not feel comfortable working for a large company because I would never see the whole picture of what I was working on.
- \_\_\_\_\_ 2. I seek out friends and enjoy talking about any subject that happens to come up.
- \_\_\_\_\_ 3. I avoid setting goals for fear that I might not reach them.
- \_\_\_\_\_ 4. My opinion of myself is determined by what I think of myself rather than what others think of me.
- \_\_\_\_\_ 5. I seldom think much about the future; I just like to get involved in things as they turn up.
- \_\_\_\_\_ 6. I feel things are either right or wrong; discussion of “gray” areas makes me uncomfortable and seems to compromise the truth.
- \_\_\_\_\_ 7. When making a decision, I felt that more than one of the options can be a right choice.
- \_\_\_\_\_ 8. When I set a goal, I dedicate myself to reaching that goal, even if other areas of my life suffer as a result of it.
- \_\_\_\_\_ 9. I am always one of the first to try something new.
- \_\_\_\_\_ 10. I tend to associate only with people of the same social status.
- \_\_\_\_\_ 11. I feel strongly that time is a scarce commodity, and I value it highly.
- \_\_\_\_\_ 12. When my vehicle needs repair, I go to the authorized service center rather than let my neighbor who works out of his garage do the job. With professionals I know it will be done right.
- \_\_\_\_\_ 13. I like performing before an audience because it pushes me to perform better.
- \_\_\_\_\_ 14. When making a major purchase, I trust the online reviews of the product and the opinions of my family and friends.

- \_\_\_\_\_ 15. My desk or work area is very organized. There is a place for everything, and everything is in its place.
- \_\_\_\_\_ 16. I attend lectures and read books by experts to find solutions to issues of importance to me.
- \_\_\_\_\_ 17. If offered a promotion which entailed moving to another city, I would not be held back by relationships to parents and friends.
- \_\_\_\_\_ 18. I find it difficult to relate to people who have a significantly higher occupational or social position than mine.
- \_\_\_\_\_ 19. I always wear a watch and refer to it regularly in order not to be late for anything.
- \_\_\_\_\_ 20. I feel very frustrated if someone treats me like a stereotype.
- \_\_\_\_\_ 21. I tend not to worry about potential problems; I wait until a problem develops before taking action.
- \_\_\_\_\_ 22. When waiting in line, I tend to start up conversations with people I do not know.
- \_\_\_\_\_ 23. I hate to arrive late; sometimes I stay away rather than be late.
- \_\_\_\_\_ 24. When I hear about a special event taking place, I change my plans so I can go to it.
- \_\_\_\_\_ 25. Each day I sit down to make a schedule of what I will do that day. I am annoyed when my schedule gets interrupted.
- \_\_\_\_\_ 26. I do not take sides in a discussion until I have heard all of the arguments.
- \_\_\_\_\_ 27. I agree with the statement "the end justifies the means."
- \_\_\_\_\_ 28. I enjoy breaking out of my routine and doing something totally different every now and then to keep life exciting.
- \_\_\_\_\_ 29. When involved in a project, I tend to work on it until completion, even if that means being late on other things.
- \_\_\_\_\_ 30. In each of the restaurants I go to frequently, I have specific items which I order every time.
- \_\_\_\_\_ 31. Even though I know it might rain, I would attend a friend's party rather than excuse myself to repair the damage a storm has done to my roof.
- \_\_\_\_\_ 32. I always submit to the authority of my boss, pastor and teachers, even if I feel they are wrong.

- \_\_\_\_\_ 33. I feel that there is a standard English grammar and that all English speakers should use it.
- \_\_\_\_\_ 34. To make meals more interesting, I introduce changes into the recipes I find in cookbooks.
- \_\_\_\_\_ 35. I argue my point to the end, even if I know I am wrong.
- \_\_\_\_\_ 36. I do not feel that anything I have done in the past matters much; I have to keep proving myself every day.
- \_\_\_\_\_ 37. When starting a new job, I work especially hard to prove myself to my fellow workers.
- \_\_\_\_\_ 38. When introducing people, I usually include their occupation and title.
- \_\_\_\_\_ 39. I talk with others about my problems and ask them for advice.
- \_\_\_\_\_ 40. I avoid participating in games at which I am not very good.
- \_\_\_\_\_ 41. Even if in a hurry while running errands, I will stop to talk with a friend.
- \_\_\_\_\_ 42. I have set specific goals for what I want to accomplish in the next year and the next five years.
- \_\_\_\_\_ 43. I like to be active with many things so that at any one time I have a choice of what to do.
- \_\_\_\_\_ 44. When shopping for a major item, I buy the first one I like rather than compare the options.
- \_\_\_\_\_ 45. I enjoy looking at art and trying to figure out what the artist was thinking and trying to communicate.
- \_\_\_\_\_ 46. I feel uncomfortable in discussing topics in which it is very difficult to come to a definite conclusion.
- \_\_\_\_\_ 47. I resist a scheduled life, preferring to do things on the spur of the moment.
- \_\_\_\_\_ 48. When leading a meeting, I make sure that it begins and ends on time.

*This questionnaire is taken from the book *Ministering Cross-Culturally*, written by Sherwood G. Lingenfelter and Marvin K. Mayers. Note: For future reference, the publisher has allowed for reprints as follows: "The questionnaire on pages 29-36 may be photo-copied for classroom use without prior permission if \$1 per copy is sent, with explanation, to Baker Book House, P.O. Box 6287, Grand Rapids, MI 49516."*

## Analysis of Questionnaire

To determine your personal profile, fill in below your responses to each of the corresponding statements in the questionnaire. (If, for example, your response to statement 1 was 5, enter 5 in the first space after “Holistic thinking.”) Then add the five numbers in each line and divide the total by five to obtain your average score for each trait.

						<b>Total</b>	<b>Average</b>
1. Time orientation	11	19	23	25	48		
2. Event orientation	5	24	29	31	47		
3. Categorical thinking	6	10	15	33	46		
4. Holistic thinking	1	7	20	26	45		
5. Crisis orientation	6	12	16	30	44		
6. Noncrisis orientation	7	9	21	34	43		
7. Task orientation	8	12	17	27	42		
8. Relationship orientation	2	39	22	31	41		
9. Ascribed Status	10	18	32	33	38		
10. Achieved Status	4	14	20	36	37		
11. Conceal failure & weakness	3	23	32	35	40		
12. Admit failure & weakness	9	13	28	34	39		

### ***Questionnaire Graph***

Go to the next page to plot the results on the graphs.

Find on each axis your average score for that orientation. Then plot on each grid the point where the two average scores intersect. This point indicates your basic tendency.

